



TONG REAL ESTATE

EXTRA, EXTRA!

20 November, 2023

A New Launch



READ ALL ABOUT IT.

Ever wonder what our clients are saying about us?

REVIEWS!

Look no further! We've got your news coverage right here.

**READ THEM ALL
HERE...**

Keep reading to see the most recent reviews from our client family, photos together and a special letter from the editor.

www.tongrealestate.com

hello@tongrealestate.com

586.500.5115

Messages

FROM OUR CLIENTS

heartwarming reviews from the people we serve.



"I can't think of a better compliment to Nick as a seller's agent than what happened right before close: a neighbor complained to him and us that the home was selling for "too much." Nice problem to have, right?!"
-Neel Hajra

"We were referred to Nick from Dave Ramsey's trusted agents over 2 years ago when we were starting to plan selling our old house and move to the country.



Last winter Nick helped us purchase our country home and this week sold our old home. Both transactions were great! He helped negotiate a better price for our new home and his advice for updates on our old property increased the value and sold immediately. Wouldn't think twice about referring him and using his talents again."

- 8/11/2023 - Seabeagle
Bought and sold a Single Family home in 2023 in Farmington hills, MI.

"NEVER felt alone during this process!"

"Nick was wonderful from the day I met him. When he came to my home for our initial visit, he was professional, personable, very kind and never pushed the process. He is always responsive to my questions/concerns, whether he is in a meeting or on another call, he would still let you know that he received my message and would get back to me within the hour.

I was very pleased with Nick on his negotiation skills and willingness to step in when needed even after the sale to ensure a smooth transition. I am now utilizing his services in purchasing my new home. You know what they say about "first Impressions", well he is spot on! Thank you Nick for all you have done and continue to do so with the help and knowledge you are providing me with the purchase of my new home." - Linda

"Nick is very knowledgeable and a professional realtor! Nick has been extremely helpful and informative during our selling of our house. He was very attentive to our emails, texts and NEVER felt alone during this process! We felt Nick went over and above to assist us! We would highly recommend Nick! If we could give him 10 stars we would."
6/5/2023 - rr7dn7jzch
Sold a Single Family home in 2023 in Brighton, MI.

Accomplishing *GOALS*

Helping our client family reach new milestones in home ownership



HERE FOR EVERY STEP.

"Bryan was amazing! We were so blessed we found him. He was great with communication, very kind, and loving and he helped us to find a wonderful new home that was exactly what we were looking for. It was the first time we were home buying, and Bryan walked us through the entire process with patience.

Bryan treated us like family and we are so grateful. He was available at anytime and responded quickly. He communicated easily and frequently with our mortgage broker. Bryan went above and beyond to help us and that helped make the home buying process less stressful. We would give him 10 stars! We highly recommend him as your realtor!"



GLOWING REVIEWS

"We were very impressed with Bryan's approach to finding our ideal home. As we toured the homes he had selected, he attentively asked our feedback on the current home so that he could better refine his future searches. Bryan's strong investment in our search allowed us to quickly find a house that met all our wants & needs."



*improving quality
of live through
trusted
relationships.*

Thank YOU

Tong Real Estate

Reviews From You

To Our Team



BE SATISFIED WITH YOUR EXPERIENCE.

"Nick was amazing with helping us sell our house in Birmingham. I feel like with ever step of the selling process, he was 100% correct on understanding and executing what needed to happen. Our house was staged, and it looked beautiful. We started off with the right selling price based on the market, and it wasn't long before buyers showed interest. Nick was also extremely responsive. I found he would respond back to us basically at any time day or night. We found serious buyers, and again with Nick's guidance and experience we negotiated on price and occupancy where both parties were satisfied. We sincerely enjoyed working with Nick."



"Great service to help us sell our house in a timely and professional matter."

TREATING YOU LIKE FAMILY, BECAUSE YOU ARE!

"He has convinced me of the value of having a true professional handle my real estate transactions. He always acted in my best interests on all part of the buying process. He treated every member of our family as a valued customer in the buying process. My kids thought he was great too. Nick went above and beyond to make my deal happen for our family. He answers texts and phone calls very promptly. He guided us through the entire process and from offer to home inspection and negotiations to closing."





“First off, thank you for taking time to read about me and the team! As a native Michigander, I’ve had the opportunity to live in quite a few places over the years- starting in Macomb county and gradually making my way west into Oakland county, and more recently into Livingston. Michigan is a beautiful place to live, and I’m thankful to have seen so much of SouthEast Michigan thanks to this career.

I started my real estate career working in New Construction for one of the nation’s largest builders. During my time there, I learned a lot about building standards, processes, loan options, and even more importantly; how to listen. After spending 4 years there, I decided to branch out to do traditional real estate in order to help even more people with their home ownership goals and real estate dreams.”
-Nick Tong.

“I am a native of Michigan and grew up dreaming of the American dream. My parents instilled in me a strong work ethic from a young age, which has helped me remain committed and work hard throughout my life. I have had a variety of jobs over the years, and I have always enjoyed teaching and training others. I am passionate about helping people, and I am grateful for the opportunities I have had to do so.

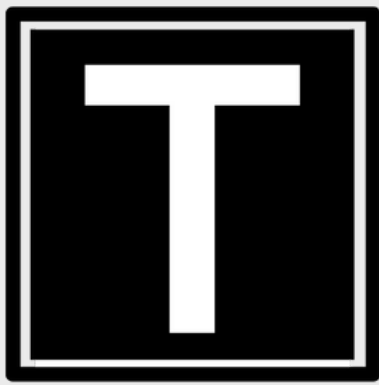
As a husband of 17 years and a father of five, I am so grateful for my amazing family. They are my biggest supporters, and they help me every single day. I want to leave a lasting impression on my children by teaching them the same work ethic that was taught to me, as well as the grace and empathy needed to help others.”

- Bryan Grider



Why YOU MATTER TO US

More From The Tong Real Estate Team.



TONG REAL ESTATE

COMIC SECTION

CONTINUE READING FOR MORE...





THE COMICS OF
Mittens ! ! !

THE LAZY KITTEN

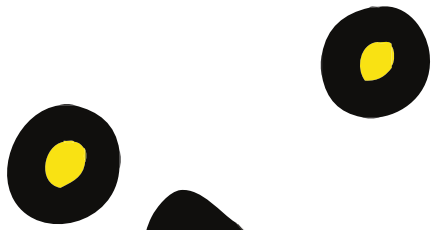
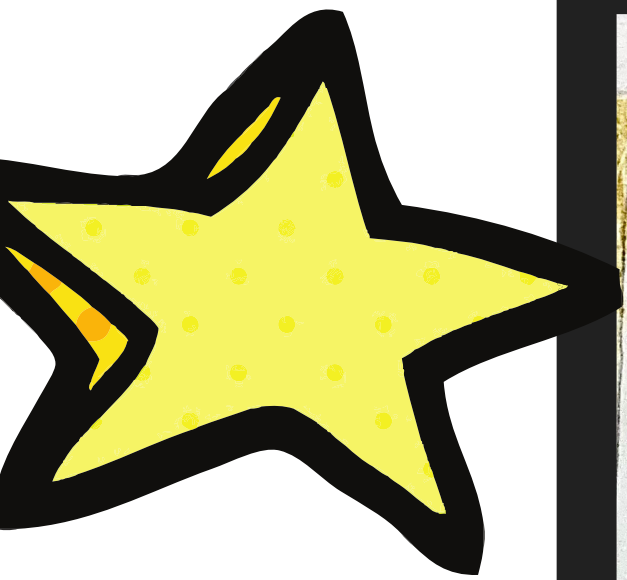
By: Faith Tong

This is when
our kitten was
born.

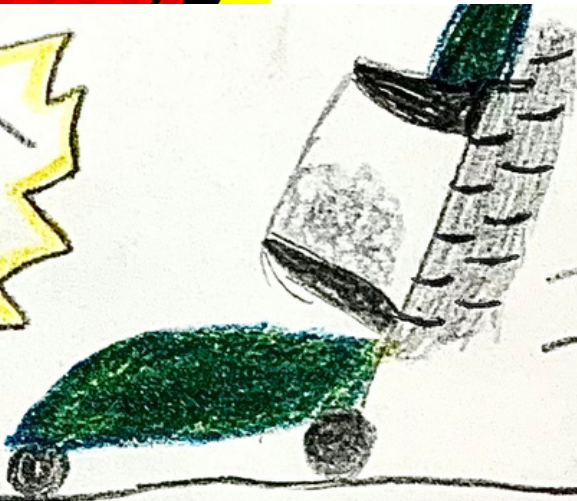


This is when
she is playing
with a ball.





ZOOM!

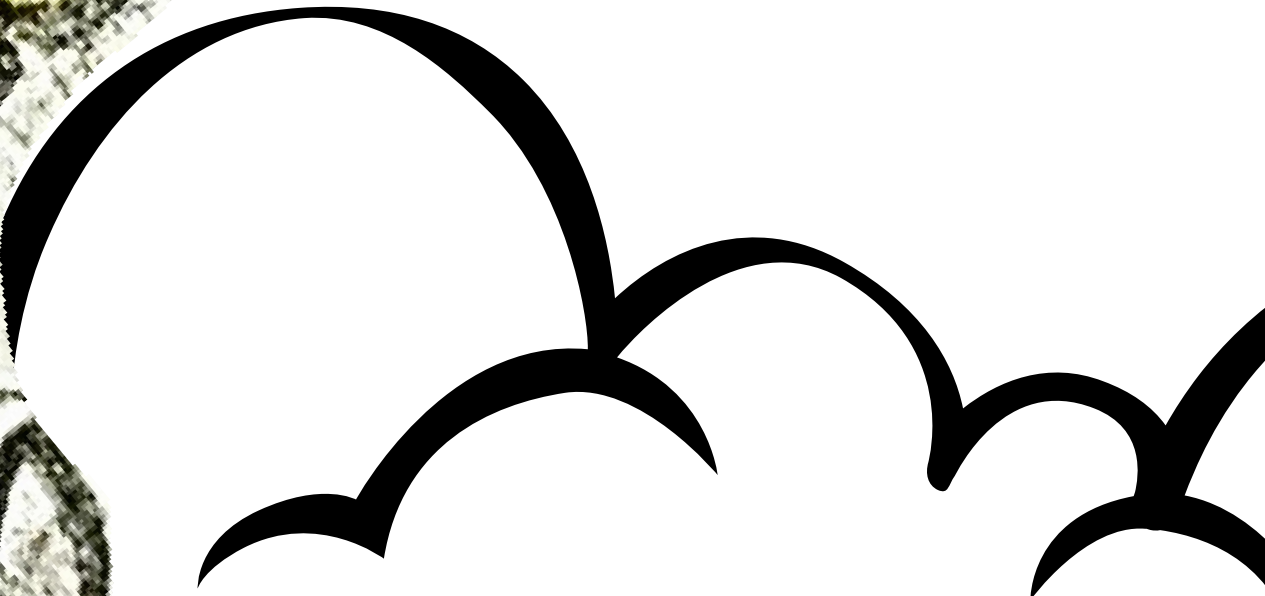
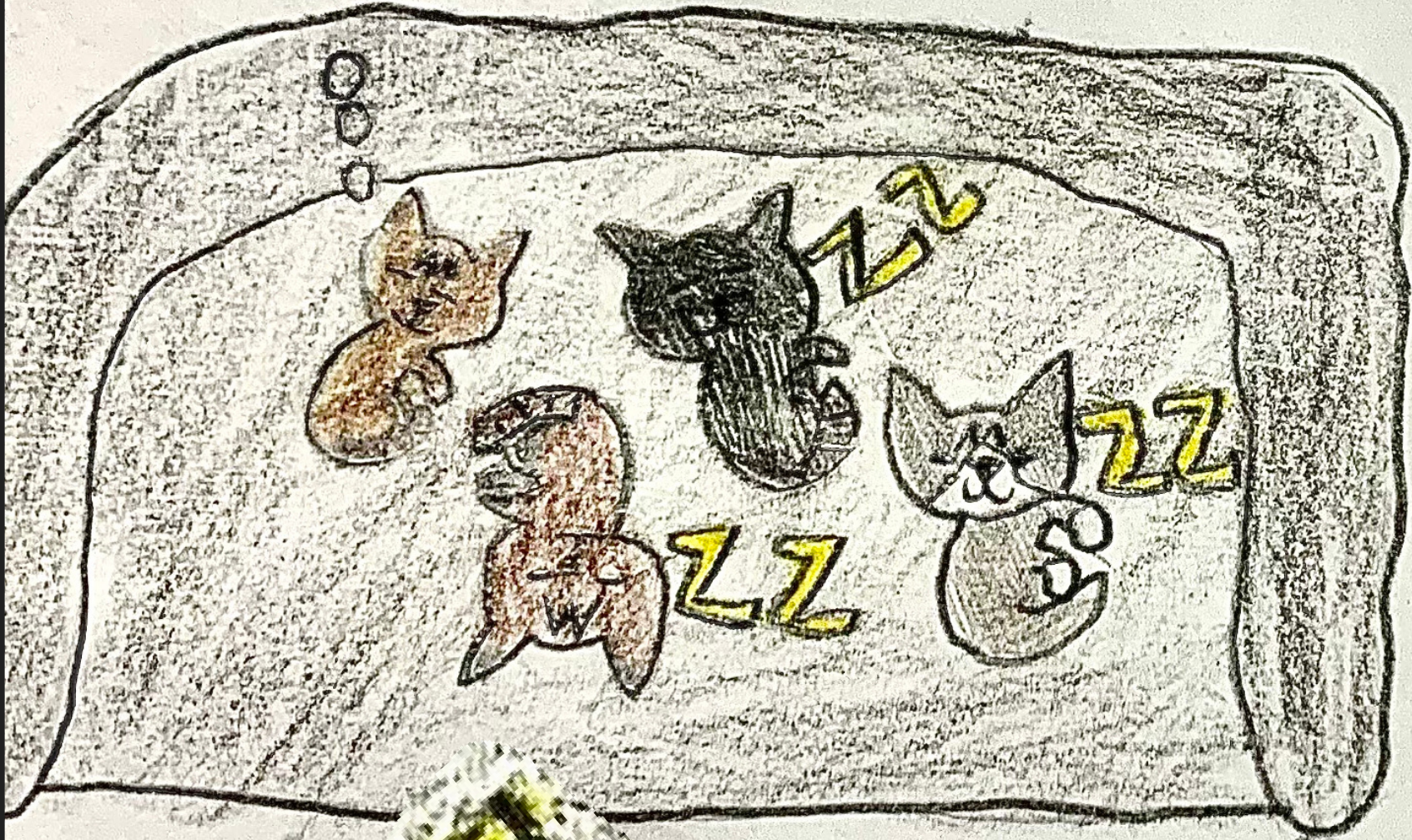


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It's that big bad thing.



Good night





to be continued...